

SUSHANA ADURTHI

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VICE PRESIDENT – FINANCE & ACCOUNTS

Experienced CFO with proved record of establishing cross – functional partnerships to deliver stellar results. Agile global strategic leader driving operations within Construction, Automobile, Manufacturing industries. Accountable for multi – million dollar budgets and allocating resources to exceed profit and revenue goals. Particularly adept at streamlining, reorganizing and leading large, global teams productively.

FISCAL STEWARDSHIP

- Budgets & Forecasts
- Debt & Equity
- Investment Performance
- Capital Budgeting
- Continuous Auditing
- Fraud Assessment & Investigation
- Business Process Reviews
- Product Pricing Calls
- EBIDTA Improvement
- Legal Due Diligence
- Regulatory Compliance

CORE COMPETENCIES

- Working Capital Management
- Capex management
- Global Strategic Financial Planning and Analysis
- P & L Ownership & Management
- Budgeting, Forecasting & Pipeline Analysis
- Organizational Re-Engineering
- Fiscal & Productivity Management

BUSINESS ACUMEN

- Board Presentation And Meetings
- Internal Controls And Processes
- Process Excellence
- Stakeholder Management
- Profitability Management
- External Partner Management
- Bid Analysis & Negotiation

ACADEMICS

- 1984: Associate Member of the Institute of Chartered Accountants of India
- 1979: B.Sc.- Physics, First Class Degree from University of Madras

CURRENT WORK EXPERIENCE

Since Oct 07

ABC

Vice President-Indirect Tax (Construction Services) – Last held position from June 2017

In charge for indirect Taxes- construction services, including implementation of GST

Vertical Growth:

- May 15 to May 17: CFO at A&B Hydrocarbon Engineering Ltd includes board positions in seven of its subsidiaries.
- Jun 14 to Apr 15: Vice President – (F&A) International Finance A&B Hydrocarbon Engineering Ltd.
- Oct 12 to Jun 14: CFO at A&B Shipbuilding Ltd
- Oct 10 to Sep 12: MIPIC corporate office Controlling Nine Subsidiary & Associate companies & Seven strategic business units – Annual division sales is INR 6000 crores.
- Dec 09 to Dec 10: CFO for Audco India Ltd a JV Company of A&B
- Oct 07 to Nov 09: CFO for a strategic Business Unit & Joint venture company.

Key Performance Indicators:

- Buyback of shares saved INR 300 Lks
- Indirect taxes planning saved INR 350 Lks
- Negotiations of wage agreement
- Turnaround of loss-making company into profitable company
- Involved in anti-dumping duty implementation
- Key contribution in working capital management
- Involved in Various strategic business initiatives.
- Participate in division Board meetings
- Risk officer for the division
- Involved in budget, direct/ indirect taxes & Treasury
- Implementation of GST

PAST WORK EXPERIENCE

1995 – 2007 - XYZ Group – Muscat, Sultanate of Oman - Senior Divisional Manager – Installment Credit

Key Performance Indicators:

- Introduced strategic initiatives to streamline credit policies of the group.
- Established alliances that were strategically planned keeping in mind the overall financial governance of companies in Oman.
- Spearheaded, streamlined and created an independent structure for smooth operations in credit / operations / receivables.
- Led the team with periodical interventions on targets, departmental budget & MIS.
- Also held additional role handling succession planning as the key area of focus.
- Streamlined induction, training & staff motivation with procedures and policies.
- Led automation of various standalone operations.
- Introduced procedures, systems support, ensuring suitable records and structuring of databases liaising with an in-house support team.

Achievements:

- Held ownership for installment credit operations of the group valued at INR 1100 Crs.
- Remained as an integral part of multiple company takeovers and mergers in Oman, resulting in vast revenue growth and overall profits.
- Established new Installment credit department in UAE to support operations.

1992 – 1995 – EFG Ltd., Bangalore Works - Senior Executive

Key Performance Indicators:

- Prepared tax provision schedules by reviewing, preparing, and consolidating provision schedules.
- Recommended tax strategies by researching federal, state, and local taxation issues.
- Maintained legislative materials by reviewing, interpreting, and implementing new or revised laws.
- Maintained compliance with regulations by forwarding required information to federal, state, and local authorities.
- Revised procedures by developing and streamlining procedures and worksheets for calculation of tax provisions.
- Identified profitability of potential mergers and acquisitions by analyzing tax information; calculating key ratios; identifying areas of tax savings.

Achievements:

- Spearheaded the accounts department for the Factory Unit in Bangalore
- Liaison with Auditors for finalization of Accounts and Tax Audits.
- Suggested and Implemented Tax relief under Karnataka Entry Tax Act, -which resulted in substantial savings for the organization
- Responsible for Statutory matters viz., Central Excise, EOU etc.,
- Involved in starting of 100% EOU inside Domestic Tariff Area to the extent of Statutory Compliance.
- Suggested Tax Relief of 100% EOU.
- Oversee the preparation of various Management reports and held close account on costing and inventory management.

1987 -1991 - The EEC Company of India Ltd, Chennai - Accounts Officer

Achievements:

- Responsible for Corporate Direct Tax and Tax Planning, Consolidation and Finalization of Accounts.
- Spearheaded the team consolidating accounts as per Local regulatory procedures and UK Reporting systems.
- Played an integral part during the preparation of Financial Budget & Forecast, Costing & Inventory Management.
- Streamlined Reconciliation of Management Reporting and Actual and reporting the variances. Analysis of variances and suggestion of corrective measures and revision of Budgets and liaised with Internal and External Auditors
- Suggested a Change in the Policy of Accounting for Special Tools, that resulted in substantial savings In cash outflow to the company.
- Suggested change in method of computing royalty payable, resulting in good saving to the company.
- Suggested & implemented inception of the new factory in a different location enabling the company to claim relief under Section 80IA of the Income Tax Act.

1985 -1987 - XXX Group, Chennai - Internal Auditor, Reporting to the Chief Internal Auditor.

Achievements:

- Spearheaded a Team of Internal Auditors.
- Streamlined and structured periodically annual accounts of the Group Co.
- Led the review team, handling statutory compliances under Companies Act, Income Tax Act and Labour Laws.
- Responsible for System Audit and Investigations, framing and implementation of systems and Procedures
- Prepared Questionnaire for Compliance of MODVAT under Central Excise Act for the Group Companies and suggested accounting policies for the same.

1983 -1985 - Firm of Chartered Accountants - Chennai - Audit Assistant